

# LIEBERT® GXT™ UPS AND POWER ASSURANCE PACKAGE

Partners to Assure Uptime



## Liebert® GXT™ UPS + Power Assurance Package: Unified Answer to Power and Site Support Needs

The combination of the Liebert GXT UPS and the Power Assurance Package provides a total solution that ensures the highest network availability and protection at small or remote IT sites. With professional on-site support and emergency response, comprehensive five-year protection, continuous power conditioning and long-lasting internal batteries, you will have peace of mind knowing that your business-critical power is managed and protected.

### OVERVIEW

Safeguarding small IT environments is easier, simpler and more efficient with the unique combination of the Liebert GXT UPS and Power Assurance Package. By integrating the high reliability of the Liebert GXT UPS with the comprehensive protection of the Power Assurance Package, your long-term needs are met through exclusive on-site service offerings and reliable, true on-line technology.

### Power Assurance Package

The Power Assurance Package is a five-year, hassle-free, comprehensive protection solution for the Liebert GXT UPS. It offers the industry's most effective lifecycle support for micro/small UPS systems and helps simplify deployment and maintenance, frees up IT staff time and enables power delivery for critical IT spaces.

The Power Assurance Package uniquely combines worry-free power protection solutions in the 0.5–10 kVA range with service and support tailored specifically to your needs with a four-hour, on-site response. Throughout its five-year lifecycle, the package provides several critical protection services delivered by Vertiv™ factory-authorized technicians.

Services include:

- **On-Site Start Up:** Installation and start-up of UPS and internal batteries (excludes hard-wired applications), configuration of new UPS and accessories, and, if purchased, safe removal and disposal of old UPS and batteries.
- **On-Site Service Support:** 7X24 support (within 150 miles of regional service center) and 100 percent labor and travel coverage.
- **100% Parts Coverage:** For internal batteries, POD (Power Output Distribution) and web card.
- 7X24 Access to Customer Resolution Center and on-line access to Customer Services Network.
- Preventative Maintenance in third to fifth year for 5–10kVA models only.
- LIFE™ Services for continuous monitoring, expert analysis, and proactive response

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## Liebert® GXT™ UPS

The Liebert GXT UPS is a single-phase, double conversion on-line UPS system, available in a wide range of high-capacity models. This UPS provides best-in-class affordability while still meeting the need for higher power capacities and availability in small spaces. And its technology ensures the cleanest power to your IT systems equipment.

Because the Liebert GXT is a double conversion UPS, it protects equipment from virtually all power disturbances due to blackouts, brownouts, sags, surges or noise interference by providing better power conditioning than line-interactive systems. It features optional integrated maintenance bypass, long-lasting internal batteries and dual output voltage. And optional extended battery runtime is also available.

The Liebert GXT UPS is designed for use in either rack or tower configurations. It is an ideal fit for applications where the power requirements are demanding, but space is limited, making it well suited for network closets or small data centers.



## A Worry-Free Power Delivery Solution For Your Network:

### The Power Assurance Package:

- Pain-free multi-site rollout management
- Manages and tracks UPS health, maintenance and service for time-strapped IT staff
- Reduces the worry of critical equipment downtime
- Ensures rapid recovery in the event of failure within 24–48 hours
- Frees you from the responsibility of handling and documenting the disposal of hazardous materials, like batteries
- Provides added peace of mind with LIFE™ Services (optional)

## Case Studies

### Arkansas-based Upscale U.S. Department Store Chain

A major upscale, national department store chain has 299 Liebert GXT3 3kVA UPS Systems, external batteries and Liebert MicroPODs installed throughout its locations across 28 states in the U.S. These solutions were installed as part of all-company upgrade from Liebert GXT2™ UPS Systems.

With the discontinuation of the Liebert GXT2 UPS, an upgrade to Liebert GXT3 UPS was imperative, and the company had limited staff resources to complete the service and removal of existing units.

As a satisfied Vertiv™ customer, the company wanted to stay with our solutions. Specifically, the company was attracted to the on-line, double conversion technology in the Liebert GXT3 UPS, the swap-ability of the Liebert MicroPOD™ to ensure stores weren't negatively impacted during installation or removal, and the combination of the services provided within the Power Assurance Package.

The introduction of the Power Assurance Package allowed the company to deal directly with Vertiv factory-authorized technicians, which significantly improved the customer's experience when compared to dealing with third-party vendors.

### The Liebert GXT UPS:

- Offered with the Power Assurance Package providing comprehensive on-site support or a two year, advanced replacement warranty
- Continuously conditions power to better protect equipment from all power anomalies
- Ships with internal batteries already connected and charged to expedite installation
- Adapts to multiple load requirements without adding space-consuming transformers
- Simplifies maintenance with replaceable, hot-swappable batteries

## Major Cross-Disciplinary Research and Teaching Institution in California

A leading global university has more than 100 Liebert® GXT3™ 6 to 10kVA UPS Systems installed on its main campus and clinic locations. They were installed as part of a retrofit upgrade for 300 network closets, of which 125 have been completed.

Two primary needs prompted the university's technology upgrade: the need for more reliable technology and a better way to manage the servicing of units.

The university was attracted to the Liebert GXT3 UPS with Power Assurance Package for several reasons including:

- An established and rewarding relationship with its reseller, Quest Media, and local business partner—Precision Environmental & Power.
- A positive past experience with other Liebert power products and services.
- Preference for the reliability of on-line technology.
- The opportunity that the Power Assurance Package offered to simplify and consolidate service across multiple units.

## National Restaurant Chain based in California

A popular restaurant chain that has nearly 200 locations and more opening on a regular basis has created a plan to install a Liebert GXT3 10kVA UPS and a Liebert GXT3 6kVA UPS with external batteries, with the Power Assurance Package, an Vertiv™ DCF™ optimized rack and MPH™ Rack PDU at each location. The solution will be used as a “network closet” inside its infrastructure room at each location. This will provide back-up power to run the front of the house long enough to close out checks and terminals safely, in the event of power outage.

The restaurant IT staff devised this plan because of its desperate need to get the UPSs installed properly and serviced on site efficiently. Improper installation by others with the wrong input was destroying the existing UPSs, and the initial servicing difficulties forced front-of-house employees to try to fix back-of-house issues.

The restaurant turned to the reseller Sigmanet who brought in Dave Hrisca from the Liebert Products and Services, Southern California Sales Office to explain the benefits of the Liebert GXT3 UPS and the Power Assurance Package. Their hope was to get at least 30 minutes of run time and to take advantage of the 7X24 available servicing by Vertiv factory-authorized technicians.

The Power Assurance Package eliminated the need for IT or facility staff support to perform installation and commissioning and provided smooth implementation. The on-site support and service in the Power Assurance Package made the difference for the restaurant.

## Global Leader in Light-Metal Technologies in Missouri

This aluminum and magnesium die cast manufacturer has a total of six Vertiv DCF optimized racks, 27 Liebert GXT3 UPS systems with the Power Assurance Package and six MPH Rack PDUs installed at three company sites. All solutions were installed as part of a massive upgrade triggered by an expiring lease on existing equipment.

The organization was looking for additional capacity and on-line technology and did not have the resources necessary to service and remove all existing equipment. The Power Assurance Package combined with the Liebert GXT3 UPS technology was an extremely attractive solution that helped them avoid the internal costs and time of servicing and removing existing units, while giving them the peace of mind they desired through the on-line technology.



*The Power Assurance Package puts your critical power in the capable hands of our experienced team of factory-authorized technicians from day one ensuring network availability and peace of mind.*

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## Private University in Oklahoma

This private university has four Liebert® GXT3™ 10kVA UPS Systems and three Liebert GXT3 2kVA UPS Systems installed in network closets on its main campus, where more than 4,500 students are enrolled.

As part of its forward-thinking mentality, the university reached out to the reseller Anixter® who brought in the local business partner, Mike Ebner of ITS Solutions, to demonstrate what on-line double conversion technology could do for its campus.

Initially, they were attracted to the on-line double conversion technology of the Liebert GXT3 UPS, but what ultimately convinced them to order were the services offered in the Power Assurance Package. In speaking to the university, it was learned they needed assistance servicing and installing the products as well.

The university was extremely satisfied with the level of service it had received during the servicing and installation of its Liebert GXT3 UPS Systems. During installation the university experienced first-hand the effectiveness of the Power Assurance Package. A replacement unit was required and because of the level of service response provided with the Power Assurance Package, the technician got the unit replaced and running by 1:00 p.m. the next day.

Even when your IT staff is working at capacity, there's no need to leave business-critical power unmanaged. The combination of the Liebert GXT UPS and the Power Assurance Package from Vertiv™ gives you a trusted partner and a complete, worry-free power protection solution to assure uptime at your small or remote IT sites. By combining high-quality UPS systems, expert

on-site service and support, and a five-year protection plan, you'll know your power is protected.

**To learn more contact your local sales representative or visit [www.Vertivco.com](http://www.Vertivco.com)**